

Investment focus SHS

Investing in life sciences/medical technology companies



About SHS

For more than 25 years now, SHS has been investing in companies from the life sciences/medtech sector in the German-speaking regions as well as Scandinavia and the Benelux countries. Since its establishment, SHS has launched five funds and invested successfully in over 50 companies. As such, SHS is one of the most experienced medtech/life sciences investors in Europe.

The current SHS V fund is investing in 12 to 15 companies until 2023. The fund investors include occupational pension schemes, pension funds, fund of funds as well as entrepreneurs, family offices, medtech companies and the SHS

management team itself. The funds of SHS are registered with the BaFin in accordance with the KAGB (AIFM). The head-quarters of SHS and the SHS funds are located in the university town of Tuebingen in Baden-Wuerttemberg.

SHS Team

The nine-person investment team includes six partners, each of whom has many years of professional experience in the areas of private equity, turnaround management, management consulting and corporate finance. The investment team is completed by a highly qualified venture advisory board, the members of which together have over 70 years of experience in the areas of medicine, medical technology and diagnostics.

Investment focus

Industry

- Life science
- Medical technology
- Diagnostics
- Applied technologies
- Industrial Biotechnology/pharmaceuticals (no drug development)

Geographical focus

- Germany, Austria, Switzerland
- Scandinavia, Benelux countries

Reasons for investment

- Growth capital/Strengthening equity
- MBO/MBI
- Change of shareholders/succession
- M&A financing
- Spin-off

Company situation

- Growth/expansion
- Succession/company sale
- Internationalization
- Operating profit may be negative for growth, or for technology-related reasons

Transaction value and investment size

- Transaction value: up to € 100 mn
- Investment amount SHS V: € 30 mn, with a co-investor from the SHS-network up to € 60 mn

Investment types

- Majorities or minorities
- Equity & financial instruments similar to equity